

## THE MERRILL INSTITUTE for Nonverbal Intelligence

Add a unique skillset that will enable richer and deeper communications with the most important people in your personal and professional lives—the ability to decode what people are really telling you with their bodies.

Ideal for everyone,  
especially those in:

- Coaching
- Corporate Training
- Human Resources
- Law Enforcement
- Legal
- Management/Leadership
- Negotiations
- Product Management
- Public Speaking
- Real Estate
- Research
- Sales

[www.themerrillinstitute.com](http://www.themerrillinstitute.com)



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# Most Communication is Nonverbal. **Are you FLUENT?**



Micro Expression  
and Body Language  
Master Training



# Body Language & Micro Expression Training

Nonverbal communication is more critical than ever.

## THE MERRILL INSTITUTE for Nonverbal Intelligence

We've all experienced communication contradictions in some form or another. A customer says they're extremely interested in buying your product, but you never hear from them again. A job applicant confidently expresses their ability to fulfill a role, but two weeks into the job it is clear they are unqualified. A research participant has a positive verbal reaction to a new product concept, but somehow their body language is not quite so convincing.

Learn how to spot these contradictions with nonverbal intelligence training. Beyond adding to your professional skillset, this training will help you understand and communicate more effectively with the most important people in your personal and professional lives.



In addition to his four decades of conducting face-to-face research among thousands of consumers and professionals globally, David M. Schnee, Ph.D.

formed the Merrill Institute for Nonverbal Intelligence to complete his vision of teaching others how to decode the language of our bodies.

## Flexible solutions for your training needs

### FACIAL MICRO EXPRESSION PRACTITIONER CERTIFICATION

Micro Expression training is a one-day course that can be completed online or in-person.

In our course, you will receive:

- One-year access to Micro Expression TV (METV)
- Access to advanced online training
- 4K detailed Micro Expression videos
- Over 12 hours of interactive training
- Exposure to the Body Language Congruency Model
- Live Q&A sessions
- Basic BLINK training
- Certificate of completion

### BODY LANGUAGE MASTER CERTIFICATION (Assumes Micro Expression Certification)

We offer three options for our Body Language Master Training, which include all of the Micro Expression tools plus exposure to 88 major body language interpretations.

1. Private one-on-one in-person or live streamed
  2. Public group in-person or live streamed
  3. Corporate group in-person or live-streamed.
- Our customized corporate sessions tailor the content to your companies needs.

## In our training, you will learn to:



### IDENTIFY MICROEXPRESSIONS

Distinguish facial Micro Expressions from “emblems”.



### SPOT SIGNS OF DECEIT

Spot inconsistencies between what people say versus what their bodies are telling you.



### MAKE YOUR SUBJECTS COMFORTABLE

Learn to put your subjects at ease for greater productivity.



### SHAPE YOUR ENVIRONMENT

Arrange your settings for maximum communications.



### BECOME A MORE EFFECTIVE LEADER

Communicate more effectively and credibly.



### BECOME A BETTER NEGOTIATOR

Gain an edge in negotiations.

For more information,  
visit [www.themerrillinstitute.com](http://www.themerrillinstitute.com)

